

Tyrell Lee Fickenscher

EDUCATION:

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| Kansas State University Master of Agribusiness | Manhattan, KS | May 2012 |
| Colorado State University B.S. degree in Soil & Crop Sciences | Fort Collins, CO | December 2004 Concentration: Applied IT in Agriculture |
| Lamar Community College Applied coursework for college credit | Lamar, CO | 1998 – 2000 |

EXPERIENCE:

- Location Manager & Ag Technology Lead; CPI** Wilcox, NE Dec '10 – Present
- Oversee day-to-day operations of 2.5 mil bushel grain & anhydrous ammonia location.
 - Assist in implementing a data driven tool for making decisions on crop inputs.
 - Examine hardware and software needed to develop a complete data driven program.
 - Logistics Planning for custom application equipment to promote efficiency.
 - Develop pricing and packages of Precision Ag products & services.
 - Get signed grower contracts for multi-year programs and develop fertilizer plans for variable rate (VR) applications.
 - Identify precision ag services for CPI to offer to customers to bring value to the customer's operation by running trials with cooperating customers.
 - Implement third party technologies (AgLogic, AgroGuide, etc.) into agronomy sales efforts and to aid in improving operational efficiencies.
 - Set up trainings and workshops for educating required users on new technologies implemented by the company.
 - Supervise and provide direction to 6 people during fertilizer application season.
- Precision Ag Coordinator & Agronomist; CPI** Axtell & Minden, NE Aug '08 – Dec '10
- Logistics Planning for custom application equipment to promote efficiency.
 - Develop pricing and packages of Precision Ag products & services.
 - Get signed grower contracts for multi-year programs and develop fertilizer plans for variable rate (VR) applications.
 - Identify precision ag services for CPI to offer to customers to bring value to the customer's operation by running trials with cooperating customers.
 - Implement third party technologies (AgLogic, AgroGuide, etc.) into agronomy sales efforts and to aid in improving operational efficiencies.
 - Set up trainings and workshops for educating required users on new technologies implemented by the company.
 - Supervise and provide direction to 6 people during fertilizer application season.
 - Coordinate Variable Rate Application equipment company-wide for efficient, timely application of product.
 - Work in team environment to develop policies for the agronomy department for better inventory tracking and for using the accounting system.
 - Ensure customer satisfaction in product delivery and application.
 - Set up trainings and workshops for educating required users on new technologies implemented by the company.
 - Entice sales of fertilizer, chemical, agricultural technology, seed, & services from new and existing customers.
 - Ensure customer satisfaction in product delivery and application.
 - Coordinate chemical and fertilizer application equipment daily for the location.

- Make sure off target applications and anti-drifting measures are in place to avoid misapplication claims.

Agronomist / Plant Manager; Ag Valley Cooperative North Platte, NE Jan '05 – Aug '06

- Entice sales of fertilizer, chemical, agricultural technology, seed, & services from new and existing customers.
- Oversee daily operations of agronomic fertilizer / chemical plant.
- Ensure customer satisfaction in product delivery and application.

Lab Assistant; Colorado State University. Fort Collins, CO Oct '03 – Dec '04

- Assist in setting up lab experiments for water quality and soil samples.
- Work in Microsoft Excel recording data from farm surveys.
- Collect data from field data loggers pertaining to irrigation scheduling.

RELEVANT COURSEWORK:

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| GIS in Agriculture | Remote Sensing | Ag & Resource Enterprise Analysis |
| Statistics | Java Programming Language | Business Database Systems |
| IT Project Management | Visual Basic.NET Programming Language | Soil Fertility |
| Agricultural Finance | Agricultural Logistics Planning | Agribusiness Economics |

SKILLS:

Knowledgeable with GPS equipment / GIS software.

- AGRIS, Arc View, Ag Leader, Raven, Mapshots, FieldInSite, Precision Edge

Comprehensive use of Microsoft Office programs.

- Word, Excel, Powerpoint, Access

Knowledge of Java, Visual Basic for Applications, and Visual Basic.NET computer languages

Experience with many different crops.

- wheat, field corn, seed corn, alfalfa, soybeans, sorghum, millet

CERTIFICATIONS, ACTIVITIES, & COMMUNITY SERVICE:

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| Financial Peace University Class Coordinator | January 2012 |
| • First Presbyterian (Axtell, NE) ; Keene Evangelical Free (Keene, NE) | September 2008 |
| OSHA 10-Hour Class | February 2011 |
| Workers Compensation Training | February 2011 |
| College Course Speaker – GIS in Agriculture (Colorado State University) | April '10 & May '11 |
| Leaders To Go – leadership training session with Meyvn Group | Comp. Aug. 2009 |
| InfoAg Conference Speaker – presented on current precision ag applications | July 2009 |
| Emergency Medical Technician (NE 18726) | Cert. Apr. 2009 |
| Certified Fire Fighter I (NE) | Cert. Jan. 2008 |
| Certified Crop Adviser (NE 36389) | Cert. June 2007 |
| Certified Commercial Pesticide Applicator (NEB 079380) | Cert. March 2005 |
| Axtell Volunteer Fire Department | Mar 2007 – Present |
| • Assistant Unit Captain | Jan 2010 – Present |
| • Executive Board | Oct 2008 – Jan 2010 |
| CSU Agricultural Council – President | 2003 – 2004 SY |
| Alpha Gamma Rho Fraternity | 2001 – 2004 |
| • Risk Management Chair – responsible for keeping social functions under control | |
| • Leadership Representative – attended national conference on leadership and being a gentleman | |
| • Vice Noble Ruler of Alumni Relations – responsible for keeping in contact with fraternity alumni and coordinating events with alumni | |
| CSU's Ag Adventure for Youth at ARDEC – agricultural education program for 3 rd grade students in the Larimer County School District | 2001 – 2004 |
| • Executive Coordinator – directed the program to make sure responsibilities were met (2004) | |
| • Curriculum Director – coordinated curriculum with clubs involved in Ag Adventure (2003) | |
| American Society of Agronomy – CSU Student Branch | 2002 – 2004 |
| Collegiate Farm Bureau – CSU Student Branch | 2002 – 2003 |
| American Society of Agricultural Engineers – CSU Student Branch | 2000 – 2002 |
| Quarter Scale Tractor Design Team – engineering design competition | 2000 – 2002 |
| Cans Around the Oval – food drive for the Larimer County Food Bank | |